

TREAT OF THE FUTURE

It seems to me that people are up to their necks in phones, tablets, TVs etc. With them maybe looking to buy something else now and to treat themselves or buy a gift, then jewelry might come right back into the picture. Yay! — **Alex Weil, Martin's Jewelry, Manhattan Beach, CA**

GREAT MOTIVATION

I finally found a way to be motivated to use the exercise bike at the gym. I take my INSTORE with me and before I know it, I have put in my 30 minutes and really enjoyed it! — **Susan Eisen, Susan Eisen Fine Jewelry & Watches, El Paso, TX**

address the changing economic environment and demographics and hope to get a return from the investment you make? For the independent, every year you step to business, you risk every thing you have worked for. Is the return you're getting worth the risk? If you're 50 percent in your retirement goal, will you risk 100

percent to begin with? Well, I think maybe I'm happy where I am! — **J. David Robinson, Watchmakers Howard & Jewelry, Atlanta, GA**

PRAYER TIME

Please pray with us for the jewelry gods for a profitable Christmas season and a better New Year.